



**Press release** 

## Imagine Human acquires Saphir Consult, becoming a leading provider of QHSE software solutions in 40 countries

Paris, April 3, 2025 - Extens, the dedicated European software investor for healthcare, is supporting the Lyon-based Imagine Human Group in acquiring Saphir Consult and its solution Qualipro®, a software for managing Quality, Occupational Health & Safety, Environmental ("QHSE") certifications, to accelerate its development.

Founded in 2019, Imagine Human is a software publisher focused on Health, Safety, and Quality of Life at Work. A technology group with impact, addressing today's major economic, social, and environmental challenges for private and public organizations, Imagine Human has been co-owned by its management team and Extens since early 2024, with the ambition to become an international leader in its QHSE market segment.

With the acquisition of Saphir Consult's Qualipro® solution, Imagine Human becomes a major international player, now offering its complementary digital solutions in 40 countries to enhance Quality, Occupational Health & Safety, Environmental Protection ("QHSE"), and Workplace Quality of Life & Working Conditions ("QLWC"). Already recognized for its innovative, reliable, and user-friendly digital solutions, the Group now boasts a unique offering, distinguished both by the complementarity of its functionalities and its global reach.

The QHSE solutions, Qualipro® and WinLassie®, enable companies to digitalize all essential certifications and ISO standards relevant to their activities, enhance the operational management of process and product quality, ensure employee health and safety, and optimize their environmental impact. These solutions offer specialized features and tools across multiple industries, including automotive, pharmaceuticals, agri-food, energy, and nuclear sectors.

Together, WinLassie® and Qualipro® provide an integrated digital solution for high-performance QHSE management, strengthening regulatory compliance and streamlining the digitalization of both sector-specific and international certifications.

The strategic alliance between WinLassie® and Qualipro® brings together the strengths and innovations of both platforms, delivering powerful tools for a comprehensive QHSE vision. This includes incident and accident management, audits and field visits, risk assessment and mitigation, as well as the coordination of intelligent, interconnected action plans.

"The acquisition of Saphir Consult and the Qualipro® solution is a key milestone in our group's ambitious international growth strategy. This move marks a significant step in our expansion. This year, we plan to open new offices and pursue acquisitions in key EMEA markets. Our ambition is to provide our clients with the interconnected solutions of tomorrow, helping them leverage QHSE/CSR challenges as drivers of performance and competitiveness in all the regions where they operate. I am proud to welcome Hichem B'Chir and his team of recognized, dynamic, and committed experts," said Yannick Jarlaud, Chairman and Founder of Imagine Human group.

"For several years, Saphir Consult and its Qualipro® solution have experienced steady growth in a rapidly expanding market, where demand for integrated and innovative digital QHSE solutions continues to rise. Already established in over 40 countries, Qualipro® has become a key player in supporting companies with their QHSE initiatives. To realize our ambition of becoming the global benchmark in this sector, it was essential to join forces with a group that could complement our offering and accelerate our international growth. This strategic partnership with Imagine Human, a company that shares our energy, commitment to clients, and core values, marks a decisive and inspiring step for the Saphir Consult team," stated **Hichem B'Chir**, President of **Saphir Consult**.

"True to our entrepreneurial commitment and values, we are pleased to support the growth and development of Imagine Human. The acquisition of Saphir Consult and its Qualipro® solution enables the company to establish itself as an international leader in the QHSE segment. Looking ahead, we aim to support additional external growth opportunities for Imagine Human in Europe in the coming months," said Charles Bourgain, Executive Director at Extens.

This external growth operation reflects Extens' value-creation strategy, built on strong operational support to help its portfolio companies become market leaders. It is the fifth add-on for Extens III and the first one completed outside of France. Following the acquisition of Medicore in the Netherlands in September 2024, this transaction marks a new milestone in the geographic expansion of Extens' investment strategy.

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**Extens** is the dedicated European private equity software investor for healthcare. The team consists of 11 professionals from the private equity and healthcare industries. Leveraging its extensive knowledge of the software ecosystem for healthcare, Extens focuses on transforming promising companies into industry leaders by enhancing their value-creation potential. This commitment benefits not only the companies and their teams but also the broader healthcare system. To date, Extens has invested in 24 companies, including Enovacom, a publisher of interoperability software; Kayentis, software for collecting and analysing patient data for clinical trials; Teranga, a publisher of a business platform for the medico-social sector; and Sofia Développement, a provider of management solutions for the liberal paramedical professions and care centres. Val Solutions, Software for prevention and occupational health services. Medicore, software for mental health and youth care facilities in the Netherlands.

For more information: <a href="https://www.extens.eu">https://www.extens.eu</a>



Founded in 2019, Imagine Human is an impact-driven group with an international mission. It brings together multidisciplinary experts committed to innovation and quality. The company offers its clients a range of complementary solutions, all dedicated to QHSE (Quality, Health, Safety, and Environment) prevention, as well as Quality of Life at Work. Its various solutions, including Winlassie® (software dedicated to enterprise risk management) and for me® (workplace quality of life improvement programs), have been repeatedly recognized and awarded for their innovation and effectiveness over the past five years.

For more information: https://www.imagine-human.com/



Founded in 1999 in Tunis, Tunisia, as a consulting firm, **Saphir Consult** has been supporting companies in their certification processes, as well as in the implementation and optimization of management systems for Quality, Environment, Occupational Health & Safety, and Food Safety. Leveraging its expertise, Saphir Consult expanded into software development with Qualipro®, a management solution dedicated to Quality, Food Safety, Environment, and Occupational Health & Safety systems. Saphir Consult offers a comprehensive response to corporate needs, delivering added value that extends beyond mere regulatory compliance. Qualipro® is a digital management solution designed to streamline and optimize Quality and HSE processes while ensuring compliance with various industry standards, including ISO 9001:2015, ISO 22000, ISO 14001:2015, ISO 45001, IATF 16 949, ISO 13485, and more.

For more information: <a href="https://www.saphirconsult.com/Fr/">https://www.saphirconsult.com/Fr/</a>

## **Deal participants:**

- Imagine Human: Yannick Jarlaud, David Limoni, Elian Blanchon
- Extens: Charles Bourgain
- Purchaser advisers:
  - o Legal due-diligence: Gide Loyrette Nouel (Xavier Lecomte, Anis Jabnoun
  - o Lawyers: Chammas & Marcheteau (Sandie Dion, Nicolas Lecocq, Pierre Rougemond)
  - o Financial due-diligence: PwC (Melika Khanfir, Abir Matmti, Racem Smaoui)
- Sellers: Hichem B'Chir
- Seller advisers:
  - Sell side : NFinance (Guy Cohen)Lawyer: Mohamed Ali Masmoudi

## Media relations:

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